

CUSTOMER BRIEF: ORANGE & ROCKLAND (O&R)

# Streamlining a best-in-class EV make-ready program

Accelerating O&R's POWERREADY EV infrastructure program in New York State

## Challenge

New York State and O&R have established ambitious goals to scale the deployment of electric vehicle infrastructure. O&R needed to improve its make-ready program application and project review processes to achieve its goals. In particular, O&R needed to make comprehensive improvements to its make-ready program to reduce real-time backlogs and facilitate detailed regulatory reporting.

## Solution

O&R implemented [PowerClerk®](#) to automate and streamline its EV make-ready program. PowerClerk's workflow automation enabled O&R to reduce the average EV make-ready project lifecycle by 60% and efficiently meet complex regulatory reporting requirements while ensuring ease of use for all stakeholders. By replacing a manual application process with PowerClerk, O&R is able to focus attention on high-value aspects of program management instead of administrative tasks.

Program managers and contractors further benefitted from the addition of upfront eligibility screening. This initial step summarizes program incentive eligibility for developers based on the project design and enables project revisions ahead of submitting the application. The improved process reduces delays in project approval by reducing the need for O&R to request additional information from developers.

## Results

O&R improved its POWERREADY program by leveraging PowerClerk to:

- Future-proof program administration process toward installing **2,790+** EV chargers by 2025
- Reduced project lifecycle by **more than 60%**
- Meet and exceed complex New York state regulatory **reporting requirements**
- Improve program administrator **experience**
- Provide the **best-in-class** EV make-ready online incentive portal

## POWERREADY Electric Vehicle Program

### Orange & Rockland

O&R's EV Programs team is accelerating the move towards electric vehicle ownership and helping to meet New York State's EV adoption goals by scaling and streamlining its [POWERREADY](#) Make-Ready program.

By increasing program incentive transparency upfront and reducing project lifecycle, **O&R is strengthening its commitment to increase EV chargers 30x by 2025.**

*"Orange & Rockland has the **best-in-class EV make-ready incentive portal** as identified by top developers in New York State—**resulting in more projects in our territory**—and that's because of PowerClerk. **PowerClerk also empowered us** to be the only utility in our state to be able to simply run a report that fulfilled our regulator's requirements."*

– Andrew Farrell,  
EV Programs Manager, O&R

Clean Power Research enables utilities to plan and optimize for the clean energy transformation. To learn more about Clean Power Research products and utility solutions, including PowerClerk, [contact us](#).